



LANE COUNTY DENTAL SOCIETY



SOUTHERN WILLAMETTE DENTAL SOCIETY

lcds & swds n e w s

September/October 2024



Member Spotlight: Dr. Kim Kutsch, owner of Oral BioTech, Shares Wisdom and Advice

On August 10th, Dr. Kutsch welcomed Lane and Southern Willamette Dental Societies for lunch and a tour of Oral BioTech. His company makes Carifree products. The meeting was held in their fulfillment building in Tangent. Dr. Kutsch and his VP of Operations, Brian, gave the tour. The tour included the quality control lab, where products are tested before being approved to be shipped out, and the fulfillment area. All those who came to the social went home with Carifree product samples. How was Dr. Kutsch inspired to create Carifree products?

Dr. Kutsch practiced dentistry for forty-two years, building his first practice in Corvallis with long-time friend Steve Long in 1979. Dr. Kutsch also met Dr. Bill Blatchford early in his career and appreciated his mentorship. Bill had a philosophy about only working three days a week. So, early on in Dr. Kutsch's practice, he followed Dr. Blatchford's recommendation and got his schedule down to three days a week.

Working three days a week may seem counterintuitive; however, Dr. Kutsch said, "Dentistry is so consuming, emotionally and physically." A dentist works with patients during one of the most stressful parts of their week and may have to give patients news they do not want to hear. Working three days a week gave Dr. Kutsch time to recharge and sharpen his mind, making it easier for him to deal with challenging situations when they arose.

Less time in the dental office also allowed Dr. Kutsch time to invent and pursue his other business ventures. He became very interested in using lasers, becoming one of the first dentists in the country to use them. When he started working with American Dental Laser, he felt that the handpiece they made was awkward to use. He told the company engineers what was needed to make the handpiece work better in a patient's mouth; however, they didn't improve it. Dr. Kutsch then realized he could design his own and his first

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**LCDS President's Message** Dr. Matthew Bahen, DMD

Doesn't September always feel like a doorway for the amazing transition to Autumn? Fall sports begin, apples, pears and grapes ripen. The house starts to smell of cinnamon and spice as the fall colors are brought indoors to flash their last bit of brilliance before the winter sleep. I love when the kids get back to school and bring home their own particular cocktail of bacteria for us to deal with. As dental professionals, we are inundated with the last of the year insurance maximizers and try to get a jump on the holiday season.

My bit of advice to myself and my staff is to breathe, take some time to get to center, and to always start with a good stretch.

We've got some great activities coming up in the dental society and I can't wait to see some of you there. In the meantime time, enjoy our last bit of perfect weather!

**SWDS President's Message** Dr. Kent Burnett, DDS

Hello, Southern Willamette Dental Society!

I have been having fun attending events in our area and Lane County. I hope to see more of you take the opportunity to mix with members of our society and Lane. Most recently, we had a social event at Oral BioTech. Several Lane Society members came out and joined SWDS for sandwiches, wine, and a facility tour. We also got to take home a couple of product samples that are not even on the market yet!

We have another event in Corvallis on October 8th, 5:30-7:30 p.m. at Corvallis Elks Lodge. Financial Freedom for Dentists Financial Advisors, Nate Ricks and Loyd Burleson, will talk to us about saving for retirement and minimizing our taxes. This class is full of tax-saving strategies that will help us prepare for our future and help our employees save, too!

Solventum (3M Health Care is now Solventum) is hosting a CE event for us on November 14th at Corvallis Community Center on how to use Clear Aligner Technology to straighten teeth and the Filtec Matrix to close spacing, lengthen teeth, peg laterals, and for composite veneers.

Remember, you can also attend Lane County Dental Society CE classes as part of your membership. They have Suturing for Success with Dr. Nabell Cagee on October 18th and Advances in Dental Pharmacotherapy with Professor Karen Baker on December 6th. Both of these events will be at Lane Community College and start at 9 a.m.

You can register for our classes and Lane on Lane County Dental Society's Eventbrite Page www.bit.ly/LCDSEVENTBRITE or you can email Nissa at office@lanedentalsociety.org and let her know that you plan on attending.

It is great to have so much going on, and I look forward to seeing you at one of our events soon!

LCDS & SWDS News - September/ October 2024

Published bi-monthly by the Lane County Dental Society (LCDS) and distributed to members of the society as a benefit of membership. Statements of opinion in this publication are not necessarily endorsed by LCDS Contributions to the newsletter are welcome in the form of articles, photos, announcements, or other items of interest for our membership. Notice of errors and corrections are appreciated. Deadline for September/ October Newsletter is October 15, 2023. Send all items to office@lanedentalsociety.org.

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Jennifer Kinkade

SVP, Healthcare Relationship Manager

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The Possible Plus Side to Monitoring Tooth Wear via AI

Ava Barros 9/5/2024

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An artificial intelligence (AI)-assisted automated system for detecting tooth wear progression may streamline diagnostics and improve decision-making for tooth restoration. The study was published in the Journal of Dentistry.

Furthermore, the automated method is faster and matches the accuracy of the manual protocol for full-arch intraoral scans (IOSs), the authors wrote.

"The automated measurements of tooth profile loss between IOSs at baseline and at subsequent follow-ups were clinically comparable to measurements using a reliable manual protocol, underlining the potential and validity of fully automated monitoring of tooth wear in a clinical setting," wrote the authors, led by Niels van Nistelrooij of the Radboud University Medical Center in the Netherlands (J Dent, August 27, 2024, 105323).

The retrospective diagnostic study included eight men with an average age of 43 and generalized tooth wear who were monitored in the Radboud Tooth Wear Project at the medical center. IOSs of the maxillary and mandibular teeth were taken at baseline, with follow-ups at one, three, and five years. The study assessed tooth wear progression by comparing the baseline IOS with follow-up scans, all exported as stereolithography (STL) files.

The automated method segmented the dental arch into individual teeth and used unaffected surfaces for tooth pair registration to track wear over time. It was evaluated against the manual 3D wear analysis (3DWA) protocol by comparing tooth segmentations using the Dice-Sørensen coefficient (DSC) and intersection over union (IoU), they wrote.

The automated method provided a detailed overview of tooth wear progression, with StratifiedTSegNet accurately segmenting each tooth. The largest differences between the automated method and the 3DWA protocol were observed over the zero to five-year

interval, where the automated method indicated more tooth wear due to a better fit between corresponding teeth, they wrote.

For example, the automated method showed greater wear on tooth #11's incisal edge, which the 3DWA protocol underestimated due to inaccurate registration.

The automated method's segmentation was highly effective (DSC = 0.947 ± 0.033 , IoU = 0.907 ± 0.047) and showed a strong correlation with the 3DWA protocol (correlation = 0.932).

Differences between the methods were generally small (95% confidence interval = -0.083 to 0.135), with slightly higher measurements of tooth profile loss for the automated method (mean difference = 0.021 mm, $p < 0.001$). Tooth pair registration failed in 2.9% of cases (15 out of 516) and variability between the two methods increased over longer time intervals, according to the results.

However, the study had limitations. StratifiedTSegNet sometimes failed to segment teeth accurately, possibly due to the algorithm not being specifically designed for worn teeth and the training data being based on colorless plaster models, the authors wrote.

"The proposed automated method for monitoring tooth wear progression was faster and not clinically significantly different in accuracy compared to a manual protocol for full-arch IOSs," van Nistelrooij and colleagues wrote.



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The Shocking Truth About Infection Control in Dental Offices that Can Cost You Hundreds of Thousands of Dollars and Years of Court Costs

The majority of dental practices overlook essential infection control training and policies, putting both patients and staff at risk. Despite regulatory requirements mandating infection control education for license renewal, **most other team members are often left out.** Infection prevention training is paramount for every member of the clinical team, aligning with guidelines from the CDC and ADA. *Note: OSHA training is NOT the same as Infection Control training.*

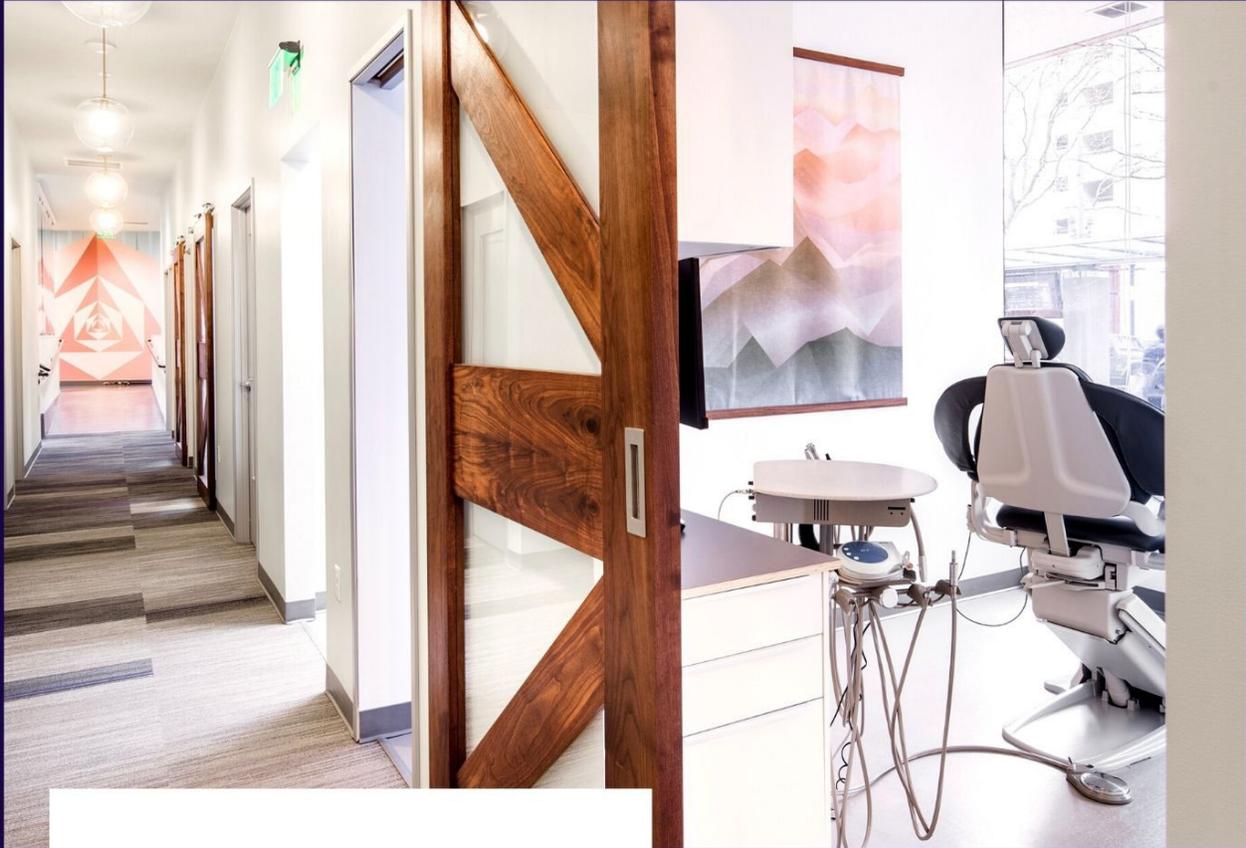
Investing in ongoing infection control training isn't just a legal requirement—it's a crucial step toward safeguarding patient safety and avoiding potential legal repercussions.

Consider the case of **hundreds of children in Anaheim, California, where inadequate infection control measures led to over 200 court cases from parents of children diagnosed with oral infections that required high-level anti-biotics and multiple, often disfiguring, surgeries.** This highlights the real-world impact of neglecting proper protocols and underscores the importance of proactive measures. The journey toward improved infection control starts with comprehensive training and personalized protocols.

Not sure where to start? Scan this QR code to get your free Infection Control Plan.

Take the first step towards ensuring the safety of your dental practice and patients.





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The Oral Cancer Foundation Raised over \$12,000 at their Annual Oral Cancer Walk

The event took place in Corvallis on September 7th. Almost 100 people came to Willamette Park and participated in a 5K walk to raise awareness and funds to fight Oral Cancer. During the event, 21 people were screened for oral cancer. Present at the event were Willamette Valley Cancer Institute and Research Center, Boost Oregon, Advantage Dental, and Kickin' Cancer. After the run, raffle prizes were won, and everyone celebrated the success of this year's event.



Recent Retirement Plan Legislation is Applicable to Dentists

Financial Tip Provided by Financial Freedom For Dentists

SECURE 2.0 included many changes such as increased contribution limits, new options for Roth accounts, and enhanced catch-up contributions for older workers, many of which go into effect this year. Below is one tip that applies to dentists with SIMPLE IRAs.

The SIMPLE IRA contribution limits for SOME SIMPLE IRAs will increase. For plans with 25 or fewer employees, the deferral contributions will be increased by 10%. Employers with between 26 and 100 employees can give employees the same enhanced deferral limits if they increase their matching contributions to 4%, or their nonelective contributions

to 3% (normally 3% and 2%, respectively).

If you would like help understanding how these new changes could apply to you, please reach out to a member of our team. You are welcome to email Loyd or Nate directly (loyd@freedom4dentists.com or nate@freedom4dentists.com).

Advisory services are offered through Financial Freedom for Dentists, LLC, an SEC Investment Advisor. The information contained herein should in no way be construed or interpreted as a solicitation to sell or offer to sell advisory services where legally permitted. All content is for information purposes only.

Participant Age at the End of 2024	Previous SIMPLE IRA Deferral Maximum	Additional 10% Deferral Amount	New SIMPLE IRA Deferral Maximum
Less than 50	\$16,000	\$1,600	\$17,600
50 or Older	\$19,500	\$1,950	\$21,450

Got Your Plan?

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for Dentists

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Complimentary Consultation:

Member Spotlight: Dr. Kim Kutsch Continued from p. 1

business was launched. His mind was opened to the possibilities of building and creating anything. He went on to create more businesses throughout his career.

Dr. Kutsch devised four criteria for whether he would build another company. First, it had to be something he was passionate about. Second, it had to be something that would allow him to be the best in the world. Third, it was something that would be fun. Fourth, it could be done without venture capital.

Dr. Kutsch advises dentists considering starting their own company not to give up their day jobs until their new income replaces their current income. The odds of new companies surviving are not very high. If one is building something that involves the dental industry, it could be a good idea to stay in practice, even if it is just two days a week. When Dr. Kutsch designed new products, he could get immediate feedback from patients, and often, patients would have no problem giving him biofilm samples for his research.

Dr. Kutsch also recommends the book *The Art of Impossible*, which looks at human performance potential and gives strategies to unlock one's full

success. The book shares how your curiosity leads you to your passion, leading you to a life purpose.

This philosophy is reflected in Dr. Kutsch's latest company, Oral BioTech, and how it evolved from his curiosity regarding caries. He couldn't understand how his patients were getting caries even when doing everything they were supposed to do. He felt as though he was missing something, and he took two years to study the issue of caries intensely and concluded the answer was to change the mouth's pH. Whether it was a result of medications, lack of saliva, or too much sugar, it still was all in relationship to the pH.

So, Dr. Kutsch decided to look for the best pH product on the market but discovered that they were all very acidic. Out of his passion came Carifree products, which attack tooth decay using its elevated pH system to help balance bacteria levels to create a healthy mouth and prevent cavities. This is the work that has become Dr. Kutsch's life purpose, "I'm having so much fun. I just turned 70 and I'm having more fun now than I've ever had in my life and I'm doing my best work."

Improve Patient Experience Dental Office Management Corner with Janette Douglas

I was in an office recently where a patient was asked about something that was a repeat of the prior week. She was visibly annoyed; the tone was set.

This could have been avoided by being prepared before the patient's arrival. A checklist ensures that things aren't missed. Equally important is a designated place to note that each has been addressed. Examples:

- Unscheduled treatment
- Past due hygiene
- Unscheduled family members
- Outstanding balance due

These are a few crucial pieces of information that, with prior knowledge, will help your staff to know what they are doing and come across confidently. If that had been the case with the annoyed patient, the tone set for that entire visit would have been much different. The additional bonus is that your team member is prepared, so whatever needs

attention, it will get resolved before the patient leaves the office.

Final tip: How do you feel when someone remembers your name? If you aren't taking photos of your patients and entering them into the patient file, I encourage you to do so. A photo to look at before the patient arrives will help with recognition so they can be greeted by name.



JD Dental Consulting

Janette Douglas

www.jddentalconsulting.com

503-312-3269 Janette@jddentalconsulting.com

Tip # 1 File fees every 6 months.

Tip # 2 Job descriptions prevent misunderstandings.

SAME PRESENTATION THAT WAS IN FEBRUARY AT LCC, THIS PRESENTATION IS IN CORVALLIS

How to Save for Retirement and Minimize My Taxes (2 CEs)

Dentists retire about five years later than the average American. Learn the best strategies and their tax- saving benefits



Nate Ricks, CFP®, MS
Financial Advisor & Founder
Financial Freedom for Dentists

Nate's passion is helping dentists use their "finances as a resource to help them achieve their life goals." Nate became a CERTIFIED

FINANCIAL PLANNER (TM) practitioner in 1999, and joined a national registered investment advisory firm, eventually directing branch offices in Charlotte and Seattle. He received a Master's Degree from the College for Financial Planning and is a NAPFA Registered Financial Advisor. For over two decades he has helped dentists with investment management or financial planning needs. Nate founded Financial Freedom for Dentists, now an SEC Investment Advisory firm, to provide comprehensive financial planning advice with academically validated investment strategies. Nate has spoken at several dental societies and other groups of dentists in the Pacific Northwest. He lives near the mountains just east of Seattle since 2005 where he loves spending time with his wife of 30 years and 5 children in the beautiful outdoors.

The purpose of this this presentation is to review the following tax-advantaged strategies that dentists may be able to use to better prepare for their retirement:

- Health Savings Account (HSA)
- Roth Individual Retirement Account (IRA)
- Traditional IRA
- SIMPLE IRA Retirement Plan
- Safe Harbor 401(k) Retirement Plan
- Safe Harbor 40(k) Profit-Sharing Retirement Plan
- Cash Balance Retirement Plan
- Backdoor Roth IRA

During this presentation, we will discuss the conditions where each of these strategies works best, the logistics for using each of these strategies, and the tax benefits associated with each. To bring these strategies to life, we will show how they apply to a sample dentist. This is an interactive and engaging presentation with plenty of time for questions.



Tuesday, October 8th, 2024, 5:30- 7:30 pm
Corvallis Elks Lodge
1400 NW 9th St
Corvallis, OR 97330

Free for SWDS and LCDS Members
nonmember dentists \$125
Dental Staff \$50

Register: www.bit.ly/LCDSEVENTBRITE



Loyd Burleson III, CFP®, CRPC (TM)
Associate Financial Advisor

Creating a secure plan for his own family is what originally led Loyd to look into financial planning as a career in college. "My initial anxiety turned into a passion for helping individuals and families align their wealth to achieve their most important life goals." After completing a Business Finance degree and an investment management internship, Loyd set his sights on working as a financial advisor with Financial Freedom for Dentists. His career path began with helping in client meetings, to becoming a CERTIFIED FINANCIAL PLANNER (TM) practitioner, and now working as an Associate Financial Advisor. Beyond helping clients, Loyd continues to sharpen his skills, recently receiving his Chartered Retirement Plan Counselor™ designation. "I am privileged to be surrounded by co-workers who share that same passion for comprehensive financial planning." Outside of work, Loyd is currently enrolled in a Masters in Personal Financial Planning program and is an avid sports enthusiast who loves spending time with his wife Katie and their two children.

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Suturing for Success with Dr. Nabeel Cagee, DDS (3-5 CEs) with optional hands-on session

Event Registration Page:

www.bit.ly/LCDSEVENTBRITE

Friday October 18, 2024, 9:00 a.m.
Lane Community College
Building 19, Room 102
(Pacific University Building)
4000 E 30th Ave, Eugene, OR 97405



Born and raised in San Joaquin County, Dr. Nabeel feels privileged to treat patients in the community for which he cares deeply. He is a Master of the International Congress of Oral Implantologists and a Fellow of the American Academy of Implant Prosthodontics. Dr Nabeel is constantly updating his skills in computer-guided surgeries including minimally invasive wisdom teeth removal, dental implants, and sinus lifts.

He completed an Advanced Education in General Dentistry Residency at Highland Hospital, the San Francisco East Bay's regional trauma center. Dr. Nabeel trained in oral surgery and comprehensive dentistry serving medically compromised patients and emergency cases in the operating room and the hospital's outpatient clinic. He received his Doctor of Dental Surgery degree from the University of the Pacific Dugoni School of Dentistry in San Francisco, during which time he received additional surgical training with the Indian Health Service in Oklahoma. Passionate about mentorship, he led a team of 32 tutors to support instruction of the Pacific Dugoni Helix Curriculum's 1st year core medical sciences and pre-clinical dental sciences. Dr. Nabeel teaches basic and advanced suturing techniques to dentists and is a member of the faculty at University of the Pacific.

Prior to dental school, Dr. Nabeel self-designed a major at University of the Pacific in Stockton. As a student he studied Spanish, worked, and researched in Mexico, Bolivia, Colombia, and Spain. In addition he helped start and served as the Executive Director of Stockton2020, Inc., a non-profit civic advocacy group dedicated to making reinvestment in Stockton and San Joaquin Counties public libraries a priority. Dr. Nabeel's work helped inspire Measure M on the November, 2016 Stockton ballot which will generate \$150 million for libraries and recreation in the years to come.

The Cajee family has a strong, multi-generational tradition of health care providers. Dr. Nabeel believes patient care and comfort comes first.

Lecture 9:00 a.m - 12 p.m. The morning session will begin with a lecture on the elements of suturing comprised of instruments, the anatomy of a suture, and the biology of wound healing. We will proceed to a demonstration of needle and thread handling, locking knot tying (surgeons knot and modifications), and basic suturing throws (single interrupted, Continuous, Mattresses, Singing Sling, Figure of 8). Time will be provided to discuss areas where course participants have faced roadblocks in suturing. Objectives: Participants will understand suturing fundamentals, armamentarium and best practices for material/ instrument handling. Participants will develop an understanding of locking knots; learn the surgeon's knot, modified surgeon's knot, and hand ties.

Lunch Social 12 p.m. - 1 p.m.

Hands-On Workshop 1 p.m. - 3 p.m. limited to 30 participants, option available as a ticket add-on. There is no extra cost. Supplies for suturing supplies provided by Noble Biocare.



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Custom Smiles (2 CEs)

November 14, 2024, 5:30 - 7:30
Corvallis Community Center
Willow Room
2601 NW Tyler Ave, Corvallis, OR 97330



3M Health Care is now Solventum.

**Free for SWDS, LCDS Members, and nonmember dentists \$125
Dental Staff \$50**

Register: www.bit.ly/LCDSEVENTBRITE

Learn how dental practices can use both Clear Aligner Technology to straighten teeth and the Filtek Matrix to close spacing, lengthen teeth, peg laterals and for composite veneers. These also pair together in finishing up ortho cases where patients may want to finish their smile to get the aesthetic result they want after clear aligner technology.

Solventum is providing CE for this event.




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Great smiles are a snap.
Treat yourself and your patients to restorative procedures with the benefits you'll like and results they'll love.

Advances in Dental Pharmacotherapy with Professor Karen Baker(3 CEs)

December 6, 2024, 9 a.m. - 12 p.m.

Lane Community College

Building 19, Room 102

4000 E 30th Ave, Eugene, OR 97405

Event Registration Page: www.bit.ly/LCDSEVENTBRITE



Speaker: Professor Karen Baker Professor Karen Baker has been on the Dental College faculty at the University of Iowa for over 40 years and occupies a unique role in dental practice and education. She is a clinical pharmacist with a Master's degree in clinical pharmacology and therapeutics and is focused on patient-specific dental drug therapy. She has given well over 1000 invited programs nationally and internationally and holds memberships in many dental and clinical pharmacology and therapeutics organizations. Her dental education-based pharmacy and drug therapy consultation center is the only one in the United States.

Synopsis: Antibiotic stewardship has taken on new importance with the emergence of superbugs and the decline in effective and available oral antibiotics. Karen will update the dental team on recent developments in dental antibiotic prescribing and outline strategies for prescribing to ensure therapeutic success with minimum risk. Karen will discuss difficult questions about antibiotic prophylaxis and all relevant guidelines and decision tools will be included. Opioid prescribing remains controversial, especially in young, opioid naïve patients. We will explore alternatives and strategies that benefit patients and reflect positively on your practice.

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COLUMBIA HEALTHCARE BANKING
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Executive Director Message

Nissa Newton

At the end of September, the Oregon Dental Association will have its annual House of Delegates (HOD) Meeting. Both Lane County and Southern Willamette dental societies can use more delegates. If you are free on Saturday 28th, consider donating time and representing your society. The event is virtual. This is an important HOD meeting because there will be a vote regarding the merging of our two societies.

Fall is here, and we have four more CE events planned this year. If you missed the How to Save for Retirement and Minimize My Taxes earlier this year, you get a second chance on October 8th. If you like hands-on courses, sign up for Dr. Nabeel Cagee's Suturing for Success at Lane Community College. The morning portion is a lecture that everyone can attend; however, the afternoon class is hands-on

and limited to 30 people. Right now, we still have space available for the afternoon class. There is a lunch social from 12 – 1 pm. Please let me know if you plan to stop by for lunch only. Solventum is going to host a CE dinner event at the Corvallis Community Center on November 14th on Clear Aligner technology and Filtek Matrix products. We will wrap up 2024 with our Advances in Dental Pharmacotherapy with Professor Karen Baker.

Last year I attended the ODA's regional event. It was great fun. We had a great time getting to know each other while playing a trivia game. They are continuing this family friendly tradition this year, along with a chance to party at their Boots & Bling party the following night. You can have a chance to learn how to line dance. This party happens after a day of CE. I hope to see more people from our area attend this year.

Classified Ads

LCDS & SWDS members can submit free classified ads to help find new employees. Please send any classified ads to office@lanedentalsociety.org, which will be posted on our website and in our following newsletter.

Here are some other resources that could be helpful for our members seeking employees: www.adha.org/career-center, www.dentalworkers.com, and www.oregondental.org/member-center/oda-connect. For those seeking employment, you may also email your resume to be uploaded to the member portion of our website. That way, our members can log in and view your resume while looking for help.

LCDS Members can view council minutes online with their ADA login: www.bit.ly/LCDSMINUTES

Thank you Business Associate Members for partnering with us in 2024. Our newest members are [Omni Practice Group](#) and [Express Employment Professionals](#). Other members include [Assured Dental Labs](#), [Unbreakable Bonds](#), and [BnK Construction](#).

Caring Hands Worldwide

Caring Hands was able to serve almost 200 veterans, elderly, and low-income families with free dental exams, digital x-rays, fillings, extractions, and dental cleanings this year for an estimated total of \$80,000 in free dental care. Upcoming Volunteer Opportunities:

- **Eugene Dental Clinic:** November 9-10, 2024 at the Lane County Fairgrounds Auditorium.
- **Corvallis Dental Clinic:** April 12-13, 2025. Local dental volunteers are still needed for Sunday, April, 13, 2025.

For further information about either of these volunteer opportunities, please contact Randy Meyer at randy@caringhandsworldwide.org or 541-556-5902.

We appreciate our 2024 CE Sponsors: [Columbia Healthcare Banking](#) (our exclusive banking partner), [Sittner and Nelson](#), and [Digital Systems Integrators](#).

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Leading provider of dental practice transitions & real estate

Long-Term SE Portland Practice & Building for Sale Long-standing successful neighborhood general practice with 4 ops, 5.5 days of hygiene per week. Free-standing building for sale with plenty of parking. 2023 collections were \$885,000. Seller wants to retire and live out of state part-time. (ORD178)

Endodontist & GP Needed for Eugene Busy Practice Current full-time endodontist and GP associate relocating out of state. New endo microscopes and cone beam, Rotary systems and other equipment provided. Experienced staff provided. (ORD175)

Profitable Practice for Sale in Hillsboro Long-standing, profitable practice in great location near OHSU, Intel, Nike and downtown Hillsboro. Collections over \$1.0M and opportunity to grow by adding services. (ORD174)

Associate for Long-Term, Hi-Tech Office in Scappoose Associate Position in Scappoose, OR. High-tech, organized, total health, successful practice looking for an associate to increase patient care. Practice owner is a Spear educator, utilizes a consultant and office manager. (ORD172)

Portland Fast Start Holistic Practice for Sale Internationally recognized dentist and speaker selling his practice focused on prevention, occlusion, restorative, TMD, and airway disorders. He takes 3-4 days off per week and schedules 30 minute break between each patient. Seller will continue to teach dentists, perform research and write, and is willing to mentor new buyer as needed to ensure a seamless transition. (ORD179)

Dental-Medical-Veterinary Building for Sale in Salem Dental, medical, veterinary building for sale on Main Street, 2784 SE, 4+ ops. On-site parking. Dental lab currently renting basement. Upstairs could potentially be rented out as office space or ADU. (ORR105)

Collecting over \$800,000, 5 ops, 22 New Patients per month Wonderful opportunity as investment practice or work it yourself. Associate possibly stay on part-time. Growth opportunity as surgical implants, oral surgery, ortho and most endo is referred out. Averaging 22 NP per month. (ORD180)

Oregon Dental Association Regional Event is November 1-2 at Brasada Ranch



Come enjoy a weekend full of community, relationship building and fun at Brasada Ranch and meet some board requirements while you're at it! Our AM session on November 2nd will fulfill the board's requirement of 2 hours of infection control for dental, dental hygiene, and dental therapy. Register today and enjoy our early bird rates before they end on October 1st! Learn more on our website: <https://ow.ly/7SJX50Tg4cE>

Receive your two hours of Oregon Board of Dentistry required Infection Control CE at the ODA Regional Event.



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Lane County Dental Society

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September/October 2024

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